New Container Terminal – South Zone - Callao Port

Submitted by: DP World
New Container Terminal – South Zone
Callao Port
August 2008
Concession Agreement

• Parties
  ➢ Grantor: Republic of Peru through National Port Authority on behalf of Ministry of Transport and Communication
  ➢ Concessionaire: DP World Callao S.A.
  ➢ Regulator: Supervisor of Investments in Public Transport Infrastructure - OSITRAN

• DBFOT project: Design Build, Finance, Operate and Transfer a public container terminal
• 30 years term
DPWC contractual obligations

- Build a new container terminal:
  - Two berths of 300 meters length each and 14 m deep
  - Support area of no less than 145,000 m²
  - Two new gantry cranes per berth (no less than six within the concession term)
  - Each gantry crane shall handle 25 container/hour

- Execute Minimum Supplementary Investment (“ICM”):
  - Dredging of access channel to -14 meters
  - Dredging maneuvering area to -14 meters
  - Repairing of southern breakwater

- Additional supplementary Investment (“ICA”) US$144 million
Preliminary Design

1st Phase

2nd Phase

First Phase: defined in the concession agreement
Second Phase, up to DPWC, based on the growth of the business

<table>
<thead>
<tr>
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<th>1st Phase</th>
<th>2nd Phase</th>
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<tbody>
<tr>
<td>Capacity</td>
<td>0.8 M TEU</td>
<td>1.2 M TEU</td>
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<tr>
<td>Length</td>
<td>650m</td>
<td>960m</td>
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<tr>
<td>Total Area</td>
<td>21.5ha</td>
<td>28ha</td>
</tr>
<tr>
<td>STS Cranes</td>
<td>6</td>
<td>9</td>
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<td>N of employee</td>
<td>600</td>
<td>790</td>
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Characteristics of the Operation

- Shore to Ship Crane
  - 25/30 moves per hour
  - 3 cranes per ship
- Water depth -14m
  - Ship size up to 8,000 TEUs
- State of the art IT system

+ Operational efficiency
+ Control over cargo
+ More frequency
+ More destinations
+ Control over the cost

Commercial Plan

- DPWC is the company that is working to develop the competitiveness of the Callao Port, to better serve Peru’s foreign trade
- DPWC will provide services of world class, with high productivity and efficiency, ensuring good value for money for the customers
DP World – Security Management Systems

ISO 28000
“A commitment to continually improve security”

How does ISO 28000 help us achieve our security policy?

Effective security management processes, protecting group business interests and wider supply chain.

Improved coordination (internal security operations) - cooperation with partners to share responsibility.

Improves risk management capability = loss prevention and operational efficiency savings.

Security Industry leader for others to emulate and follow.
Global Security Standard

- Build on ISPS
- Compliance with WCO Framework principles
- Compliance with US CBP CTPAT
- Compliance with EU AEO
- Model for future efforts

Operational Business Benefits For DP World Callao

Coordinated security initiatives and programs through a set of common standards.
- Command, Control and Communications
- Appropriate resources dedicated
- Risk Mitigation Strategies
- Reduce vulnerabilities cost effectively
- Invest in infrastructure improvements
- Invest in People
- Sends positive message to customers, partners and employees
- Commercial advantage, baseline customer service
- Safeguard our people, assets and communities we operate in
DP World Callao Integrated Facility Security Systems

CLOSED CIRCUIT TV
ANTIVISSION SYSTEM
ACCESS CONTROL
CONTROL CENTERS
ALARM SYSTEM
SOFTWARE INTERFACING

Thank you