



**Asia-Pacific  
Economic Cooperation**

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**2012/CTI/WKSP/003**

## **Opening**

Submitted by: Japan



**Workshop on Increasing Free Trade  
Agreement Utilization by SMEs  
Tokyo, Japan  
7 August 2012**



Committee on  
Trade and Investment

# **APEC Workshop**

## **“Increasing FTA Utilization by SMEs”**

August 7, 2012  
Tokyo, Japan

Ken SASAJI

Director, APEC office  
Ministry of Economy, Trade and Industry (METI), Japan

# Asia-Pacific : Major Trends

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## 1. Gravity or Dynamics



# Asia-Pacific : Major Trends

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## 2. Speed or Velocity



# Asia-Pacific : Major Trends

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## 3. Interconnectedness or Fusion



# *Enhanced Utilization of FTAs*

→ *“Trust for Innovation and Economic Growth”*

