



**Asia-Pacific
Economic Cooperation**

2013/SOM3/CTI/WKSP1/004

FTA Negotiations: The Philippine Perspective

Submitted by: Philippines



**Workshop on Building and Enhancing FTA
Negotiation Skills on e-Commerce
Medan, Indonesia
27-28 June 2013**




**FTA Negotiations:
The Philippine Perspective**

**APEC Workshop on Building and Enhancing
FTA Negotiation Skills on E-Commerce
27-28 June 2013**

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Integrated Trade and Industry Strategy

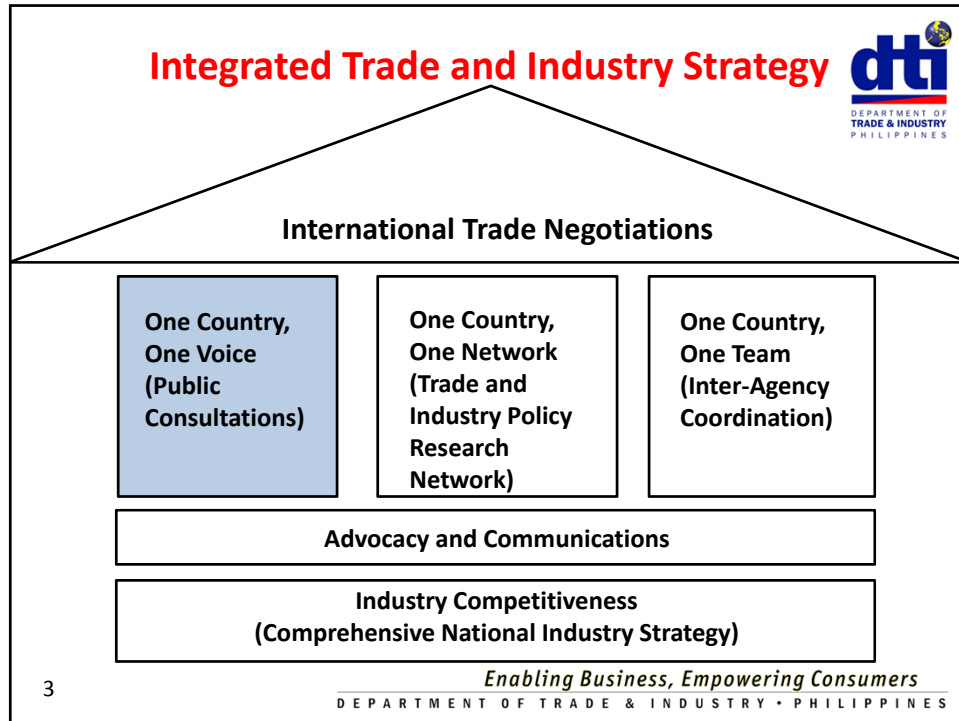
International Trade Negotiations

One Country, One Voice (Public Consultations)	One Country, One Network (Trade and Industry Policy Research Network)	One Country, One Team (Inter-Agency Coordination)
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Advocacy and Communications

**Industry Competitiveness
(Comprehensive National Industry Strategy)**

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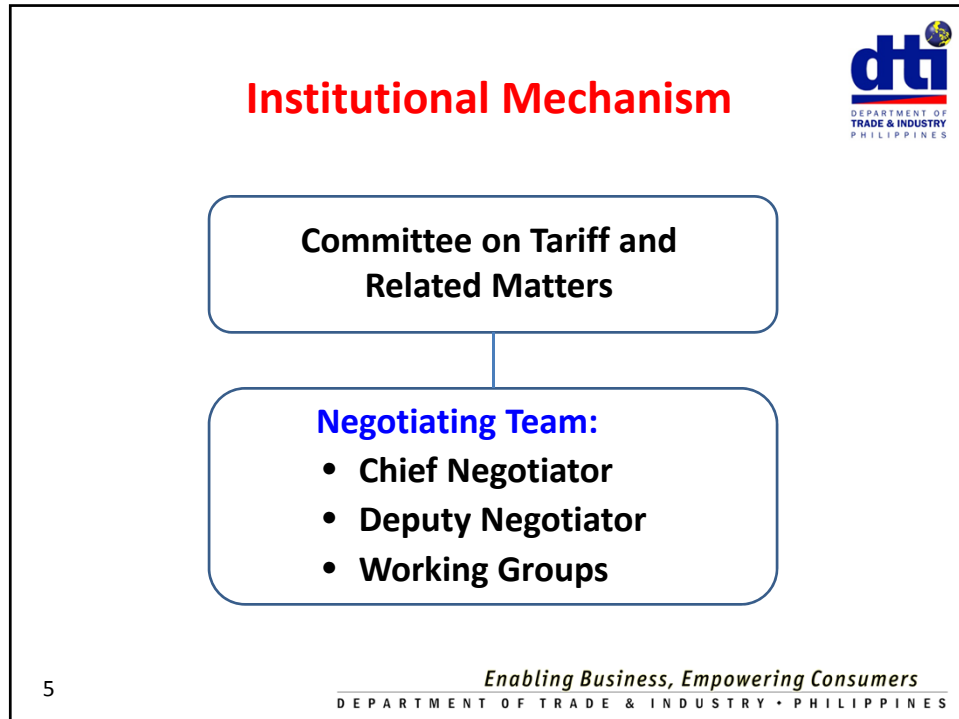
One Country, One Voice



- Establish an ***efficient and effective consultative mechanism***
- Reinforce ***public awareness***
- ***Balance*** the ***interests of stakeholders*** with specific emphasis on ***transparency*** and ***accountability***
- Arrive at ***sound, rational, and balanced policies***

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FTAs being implemented

In the context of Philippine participation in ASEAN

- ASEAN Free Trade Area (AFTA)
- ASEAN-China
- ASEAN-Korea
- ASEAN-Japan
- ASEAN-India (*trade in goods component only; services and investment agreement yet to be signed*)
- ASEAN-Australia-New Zealand FTA (AANZFTA)

Bilateral

- Philippine-Japan Economic Partnership Agreement (PJEPA)

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FTA currently being negotiated



In the context of Philippine participation in ASEAN

- Regional Comprehensive Economic Partnership (RCEP)

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Critical Points/Lessons Learned



- Extensive consultations with stakeholders and across sectors
- Efficient inter-agency coordination
- In-depth and careful study
- Massive advocacy and awareness raising
- Consensus sought from other member-economies (*for regional FTAs*)

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Recommendations for Future Cooperation



More activities across the APEC region for negotiation skills training/ capacity building, knowledge sharing, and awareness raising on FTAs, in general, and on e-commerce in FTAs, in particular.

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