



**Asia-Pacific
Economic Cooperation**

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Speaker Biographies

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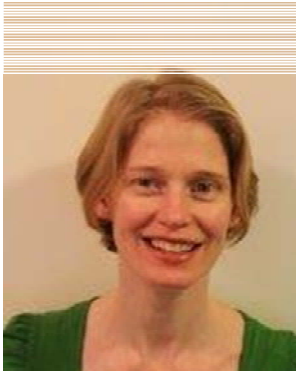
**Capacity Building Workshop on Preparing
for FTA Negotiations
Qingdao, China
6-7 May 2014**

APEC Capacity Building Workshop on Preparing for FTA Negotiations: research, analysis, consultation, development of negotiating positions and team building

6 – 7 May 2014

Shangri-La Hotel, Qingdao, China

Speaker Biographies



Ms. Wendy Matthews is currently Deputy Senior APEC official for New Zealand and Unit Manager in the Asia Pacific Regional Integration Division of the New Zealand Ministry of Foreign Affairs and Trade. Prior to taking up this role, Ms. Matthews was New Zealand Deputy High Commissioner in New Delhi, India. Her previous roles in the Ministry of Foreign Affairs and Trade have also included serving in the Trade Negotiations Division and Legal Divisions, during which time she acted as Chief Legal Counsel and Services Lead Negotiator on numerous New Zealand FTA negotiations, including the ASEAN-Australia-New Zealand FTA, the Malaysia New Zealand FTA, and the Korea-New Zealand FTA. Ms. Matthews was also previously posted to the New Zealand Embassy in Beijing, China.

Mr. Chen Zhiyang is a Deputy Division Director of Department of International Trade and Economic Affairs, Ministry of Commerce, of the People's Republic of China. Mr. Chen's major responsibility was to study and draft policies of China's FTA including planning, negotiation, implementation and evaluation. Furthermore, Mr. Chen has also played a leading role in negotiating FTAs, including the China-Chile FTA, China-Switzerland FTA and China-GCC (Gulf Cooperation Council) FTA. Mr. Chen graduated from China University of Political Science and Law (CUPL) with a master degree of law.



Mr John Stephenson is a Principal Economist at the New Zealand Institute of Economic Research, an independent non-profit economics research institute and consultancy. Mr Stephenson's background in trade policy and trade negotiations includes a number of years as New Zealand's lead negotiator to the WTO on trade facilitation, working as a lead researcher on New Zealand's feasibility studies into FTA's with China and Korea (jointly with the Korean Institute for International Economic Policy), and extensive research on trade in services. He joined NZIER in late 2011 from the OECD in Paris where he was Principal Advisor to the ministerial Round Table on Sustainable Development. At the OECD he worked on a range of trade and environment issues and was the principal author of the OECD's Green Growth strategy. Prior to the OECD Mr Stephenson worked at the NZIER and at the New Zealand Ministry of Foreign Affairs and Trade.



Mr Sergio Valdés is currently Head of the South America Department of the General Directorate for International Economic Affairs (DIRECON) and Pacific Alliance Lead Negotiator, under the Ministry of Foreign Affairs of Chile. Previously he contributed to the work of the Institution as an advisor to the Europe, Africa and Middle East Department between the years 2008 and 2011. In the period 2005 to 2007, Mr. Valdés was lead negotiator in transport issues for Mercosur and South America at the Chilean Ministry of Transportation. He is also Associate Professor to the Political Science Department at the University Alberto Hurtado, where he teaches International relations and negotiations. Mr. Valdés holds a Bachelor's Degree in Sociology and Master of Science in Public Policy and Administration at the London School of Economic and Political Science. He holds additionally a Diploma in International Strategy and Trade Policy of the University of Chile and a Diploma in Regional Trade Policy granted jointly by the World Trade Organization and the University Sergio Arboleda (Colombia).



Mr. Tan Juan Fook is the Trade Policy, FTA Lead in the Indirect Tax – Global Trade, Ernst & Young Solutions LLP, Singapore. He advises companies how to take advantage of FTAs in cross border trade of goods. Prior to joining EY, he spent over 20 years working in the Trade Development Board (now known as International Enterprise Singapore) and Singapore Customs. His areas of specialization include negotiating and implementing FTAs; advising companies to utilize and comply with various FTAs and maintaining the integrity of Singapore's Certificate of Origin regime. He was the Rules of Origin negotiator for Singapore FTAs and was in charge of implementing FTAs before he left Singapore Customs in 2013. He had handled overseas government requests for post verification on preferential Certificates of Origin. He had provided trade policy inputs to the Singapore Ministry of Trade and Industry and was speaker/panellist at various ASEAN, FTA outreach and public education programmes.

Ms. Wan Wadrina Wan Abdul Wahab has served as a Principal Assistant Director, Services Sector Development Division, Ministry of International Trade and Industry (MITI) since October 2010. In her current position, Ms. Wadrina works on the liberalisation and development of the services sector and is also involved in some bilateral and regional negotiations including review such as the Regional Comprehensive Economic Partnership Agreement (RCEP), the Trans Pacific Partnership Agreement, the Malaysia European Economic Partnership Agreement and the Malaysia Japan Economic Partnership Agreement. Prior to assuming her current position, she served as economic counselor at the Malaysia Permanent Representative to the WTO office in Geneva and as Assistant Director of the Multilateral Trade, Policy and Negotiation Division of MITI. Prior to joining the Malaysian Administrative and Diplomatic Service in 2003, she worked in a small law firm mainly doing Malaysian civil cases for two years. Ms. Wadrina graduated from the University of Liverpool, United Kingdom with a Bachelor of Law (LLB) and obtained a Certificate of Legal Practise (CLP) from the University of Malaya, Malaysia.

Mr. Barney Riley has 20 years' work experience in the public and private sectors, in New Zealand and overseas, in legal and non-legal roles. In last 10 years, he has gained extensive international trade experience both as a negotiator (including as New Zealand's negotiator in the WTO Doha Round

negotiations on goods, intellectual property and trade facilitation) and as a lawyer (acting as legal counsel in New Zealand's FTA negotiations with ASEAN, India, Chinese Taipei and Russia). He is currently manager of a team of nine trade lawyers at the New Zealand Ministry of Foreign Affairs and Trade.

Ms. Nadia Bourély is Director of the Trade Policy and Negotiations (Asia) Division at Foreign Affairs, Trade and Development Canada (DFATD). She is Deputy Chief Negotiator for Canada's Economic Partnership Agreement negotiations with Japan, and was Deputy Chief Negotiator for the recently concluded Canada-Korea FTA. She is responsible for overall management of Canada's trade policy engagement and bilateral FTA negotiations in the Asia region. Prior to her current assignment, she worked in Canada's Privy Council Office. Other past assignments include work in the Trade Law Bureau, where she was legal counsel for Canada's FTA negotiations with Peru, Colombia, and Panama, and in the Summit Division (APEC) at DFATD.



Mr. Michael Mugliston has led Australia's free trade agreement (FTA) negotiations with South East Asia since 2005. Michael was the lead negotiator for the ASEAN-Australia-New Zealand FTA (AANZFTA) which entered into force in January 2010. He was also the lead negotiator for the Malaysia-Australia Free Trade Agreement (MAFTA) which entered into force in January 2013. He is currently leading Australia's participation in the Regional Comprehensive Economic Partnership (RCEP) negotiations with ASEAN and ASEAN's other FTA partners (China, India, Japan, Korea and New Zealand). He is also leading Australia's Comprehensive Economic Partnership Agreement (CEPA) negotiations with Indonesia. Mr Mugliston began his career in the Australian Government in 1978, in the then Department of Trade and Resources, and has had extensive experience in the development and prosecution of Australian trade policy aimed at advancing Australia's interests, including through a range of bilateral, plurilateral and multilateral trade negotiations. He served overseas as Deputy Head of Australia's Mission to the EU in Brussels (2001-2004) and was Counsellor to Australia's Mission to the GATT in Geneva during the Uruguay Round (1991-1994).



Mr. Stephen Jacobi is Managing Director of Jacobi Consulting Limited and Executive Director of the New Zealand International Business Forum (NZIBF), an organisation which brings together the leaders of the country's largest international businesses and peak business organisations. Following a career with the New Zealand Ministry of Foreign Affairs and Trade which included postings as Deputy High Commissioner, Ottawa, and Assistant Trade Commissioner in Paris and serving as Private Secretary to the Minister for Trade Negotiations, Mr Jacobi was appointed the founding Executive Director of the NZ Trade Liberalisation Network 2001-03 and 2003-05 Chief Executive of the New Zealand Forest Industries Council. He established Jacobi Consulting Limited in 2005 as a consultancy focusing on international trade, government relations and economic development. From 2005-2014 he served as Executive Director of the NZ US Council leading the non-government effort to strengthen relations with the United States. In April 2009 he was appointed Alternate Member of the APEC Business Advisory Council (ABAC) and senior policy adviser to the New Zealand ABAC members. In 2013 Mr Jacobi was awarded a Fulbright scholarship and spent

three months as a Visiting Researcher at Georgetown University from March through May 2013 looking at how the US Administration and Congress consult with business and other stakeholders on trade negotiations.

Ms. Marie Sherylyn Deleña Aquia is the head of the APEC Desk at the Bureau of International Trade Relations, Department of Trade and Industry (DTI) of the Philippines. Prior to this, she served at the Bureau's Multilateral and Regional Arrangements Division as desk officer for the WTO, in-charge of the Philippines' trade policy review, trade remedies, investment and competition policy issues. She assisted during the negotiations of the ASEAN-Japan Comprehensive Economic Partnership (AJCEP). While serving at the APEC desk, she was seconded for a year as special assistant to the Co-Chairperson for the Private Sector of the National Competitiveness Council, a public-private task force then under the Office of the President. She also worked briefly with the DTI International Trade Group's Consultative Network. She obtained her BA at the University of the Philippines in Diliman, Philippines and graduate studies at the Ateneo de Manila University.



Ms. Shannon Ward (Project Overseer) is a Senior Policy Officer at the New Zealand Ministry of Foreign Affairs and Trade. She has worked in the New Zealand APEC team (Asia-Pacific Regional Integration Division) since January 2011 and was New Zealand's CTI Representative and Acting Deputy Senior Official during 2012. Her previous roles at the Ministry of Foreign Affairs and Trade have included serving as Legal Counsel for New Zealand's FTA negotiations with Brunei, Chile, and Singapore (P4), Korea, and Malaysia, and as Chief Legal Counsel for negotiations with India and the Gulf Cooperation Council. She also served as Second Secretary (Multilateral) at the New Zealand Embassy in Berlin from 2005 to 2008. Ms Ward holds a BA/LLB (Hons) from the University of Auckland and a Diploma in International Environmental Law from UNITAR.
