



**Asia-Pacific
Economic Cooperation**

2014/CTI/WKSP6/001

Agenda

Submitted by: Viet Nam



**Training Course on Building and Enhancing Free
Trade Agreement Negotiation Skills on
Government Procurement
Ho Chi Minh City, Viet Nam
9-10 January 2014**

APEC Training Course on Building and Enhancing FTA Negotiation Skills on Government Procurement

Date: January 09th – 10th, 2014

Venue: Sheraton hotel, Ho Chi Minh city, Viet Nam

Thursday, 09 th January 2014	
Time	Schedule
8:30 – 9:00	Registration
9:00 – 9:15	Opening Remarks by Vice Minister of Industry and Trade, Viet Nam (TBC)
Day 1: - Understanding Government Procurement Chapter - Prepare for Negotiating Government Procurement Chapter in an FTA	
<i>Moderator: TBC</i>	
Session 1 9:15 – 10:00	The necessity of having Government Procurement Chapter in FTAs This Session will introduce participants on how government procurement and trade are related and the rationale for including government procurement provisions in trade agreements.
10:00 – 10:30	Discussions
10:30 – 11:00	Coffee Break
Session 2 11:00 – 11:45	WTO Government Procurement Agreement and Government Procurement Chapter in FTAs Speakers will present several side agreements on Government Procurement and/or texts of the FTAs relating to Government Procurement. In this Session, the speakers may highlight how government procurement provisions have evolved over time and in various trade agreement
11:45 – 12:15	Discussions
12:15 – 14:00	Lunch
Session 3 14:00 – 15:15	Negotiating Government Procurement Chapter in an FTA In this Session, speakers will share practical experience in negotiating Government Procurement Chapters in trade agreements. This Session will also discuss typical challenges in the negotiation of Government Procurement Chapter in trade agreements.
15:15 – 15:45	Discussions
15:45 – 16:15	Coffee Break
Session 4 16:15 – 17:00	Experiences in Coordination and Stakeholder Consultation Speakers will share various experience in coordinating and consulting stakeholders, including public engagement and social media. In this Session, speakers will be invited from negotiation team or the private sector, to share relevant perspectives.
17:00 – 17:30	Discussions and Introduction of the simulation exercise of Day 2
19:00 – 21:00	Welcome Dinner hosted by Ministry of Industry and Trade, Viet Nam

Friday, 10th January 2014

Time	Schedule
<p style="text-align: center;">Day 2: - Simulation exercise - Post-negotiation implementation <i>Moderator: TBC</i></p>	
Session 5 9:00 – 11:30	Simulation exercise (Coffee and snack is served outside of the Conference room at 10.30 AM)
11:30 – 12:00	Lessons from Simulation exercise
12:00 – 13:30	Lunch
Session 6 13:30 – 14:30	Best Practices in Post-negotiation Implementation (Action plan, legislative action plan, cost/opportunities/benefit analysis, dissemination, review)
14:30 – 15:00	Discussions
15:00 – 15:30	Coffee Break
15:30 – 16:00	Training Course's Wrap-up and Recommendations for Future Cooperation