



**Asia-Pacific
Economic Cooperation**

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New Zealand–Korea FTA

Submitted by: New Zealand











APEC
PHILIPPINES
2 0 1 5


**Dialogue on Regional Trade Agreements and Free
Trade Agreements
Cebu, Philippines
2 September 2015**



Korea-NZ Relationship

 NEW ZEALAND FOREIGN AFFAIRS & TRADE

-  **6th** largest trading partner
-  **\$4b** two-way goods & services trade
-  **3rd** largest source of students
-  **7th** largest source of visitors
-  **30,000** Korean migrants
-  **53 years** of diplomatic relations
-  **16th** largest source of investment





Competition and Consumer Policy

- Chapter plays complementary role to trade liberalisation
- Applies to all forms of business activity (goods, services, investment)
- Agreement to maintain competition laws against anti-competitive business conduct, e.g. abuse of market power, anti-competitive mergers
- Consultations on any competition-related issue affecting trade and investment
- Cooperation on enforcement



Government Procurement

- GP accounts for 10-20% of GDP: excluding GP reduces the value of FTAs.
- Transparent and non-discriminatory rules on GP are important, particularly for SMEs
- Chapter ensures open, competitive and non-discriminatory access to government contracting opportunities in Korea and NZ
- Value thresholds: 130,000SDR for goods and services; 5,000,000 SDR for construction services





Looking to the future

- Competition and government procurement can be sensitive...but sensitivities can be accommodated:
 - gradual approach to accepting more detailed commitments
 - principles-based approach
 - applicability of dispute settlement
- Remember the value of making commitments, for domestic suppliers as well as exporters



Thank you!

- Further information:

www.korea.FTA.govt.nz

www.tariff-finder.govt.nz

