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Session: I

## Global Trends in Investment Liberalization: An Analysis based on the OECD Foreign Direct Investment Regulatory Restrictiveness Index

Submitted by: OECD



Workshop on Optimizing Investment Measures in the Asia-Pacific Region Shanghai, China 11-12 April 2019



## GLOBAL TRENDS IN INVESTMENT LIBERALISATION

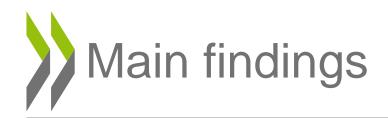
An analysis based on the OECD FDI Regulatory Restrictiveness Index

APEC Workshop on Optimising Investment Measures in the Asia-Pacific Region

Stephen Thomsen
Head, Investment Policy Reviews, OECD

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#### In terms of the main statutory barriers to FDI:

- Economies worldwide have liberalised substantially over time, with little backtracking;
- But wide differences still exist worldwide in terms of de jure openness;
- APEC economies are, on average, more restrictive than in other parts of the world;
- Liberalisation can be both unilateral, plurilateral or multilateral;
- But international commitments still sometimes lag behind actual openness on the ground



# Restricting FDI to maximise benefits and minimise costs from foreign investment

 All countries discriminate against foreign investors in at least one sector

 Screening to keep out potentially harmful investment and in an attempt to extract maximum benefit from new projects

 Equity restrictions to allow local firms to share rents, to maximise linkages and spillovers and to provide time for local firms to become competitive



### How to measure investment openness

WEF Global Competitiveness Index

World Bank Investing across Borders

**UNCTAD** *Investment Policy Monitor* 

Heritage Foundation *Index of Economic Freedom* 

#### **OECD**

- FDI Regulatory Restrictiveness Index
- Product Market Regulation Indicators
- Services Trade Restrictiveness Index



### OECD FDI REGULATORY RESTRICTIVENESS INDEX

A TOOL FOR BENCHMARKING PERFORMANCE, SHOWCASING REFORM AND ESTIMATING IMPACT



### What does the FDI Index measure?

**Statutory restrictions:** Discriminatory measures affecting foreign investors, covering both market access and national treatment:

- Screening above a monetary threshold or foreign equity share
- Equity restrictions by sector or overall, for acquisitions or greenfield projects
- Restrictions on key personnel: managers, directors, technical experts
- Operational restrictions: land ownership, profit/capital repatriation, branching, reciprocity, discriminatory minimum capital requirements, etc.

#### What is not covered?

- Degree of implementation/circumvention
- State monopoly or SOE participation in a sector
- Special treatment accorded to a group of investors, whether by activity (e.g. exporting) or country of origin (treaty partner)
- Restrictions based purely on national security or prudential measures



# Most sectors of the economy are included

- 1. Agriculture
- 2. Forestry
- 3. Fishery
- 4. Mining & Quarrying (incl. oil extract.)
- 5. Manufacturing Food & Other
- 6. Manufacturing Oil Ref. & Chemicals
- 7. Manufacturing Metals, Machinery and Other Minerals
- 8. Manufacturing Electrical, Electronic and Other Instruments
- 9. Manufacturing *Transport Equipment*
- 10. Electricity (generation, distribution)
- 11. Construction
- 12. Distribution Wholesale

- 13. Distribution Retail
- 14. Transport (surface, water, air)
- 15. Hotels & restaurants
- 16. Media (broadcasting and other media)
- 17. Communication (fixed & mobile telecoms)
- 18. Financial services Banking
- 19. Financial services Insurance
- 20. Financial services Other financial services
- Business Services (accounting, legal, architecture, engineering)
- 22. Real estate



## Sources of country information

- OECD Investment Policy Reviews
- WTO Trade Policy Reviews
- List of exceptions to national treatment under the OECD Declaration on International Investment and Multinational Enterprises (48 adherents)
- Other lists of non-conforming measures in international agreements (though they may not always reflect actual levels of openness)
- National legislation, including investment laws with negative lists, sectoral rules



## Calculating the score: an example

			I.	II.	III.	IV.	Total by sector
1			0.44	0.00	0.00	0.00	0.442
2	Forestry		0.00	0.00	0.00	0.00	0.000
3	Fisheries		0.25	0.10	0.00	0.00	0.350
4	Mining & Quarrying (incl. Oil	extr.)	0.05	0.01	0.00	0.00	0.060
5	Manufacturing	Food and other	0.10	0.00	0.00	0.00	0.100
6	manajactaring	Oil ref. & Chemicals	0.06	0.02	0.00	0.00	0.075
Ū		Metals, machinery and other	0.00	0.02	0.00	0.00	0.075
7		minerals Electric, Electronics and other	0.00	0.00	0.00	0.00	0.000
8		instruments	0.00	0.00	0.00	0.00	0.000
9		Transport equipment	0.00	0.00	0.00	0.00	0.000
10a	Electricity	Electricity generation	0.13	0.00	0.00	0.00	0.128
10b	Licetificity	Electricity distribution	0.00	0.00	0.00	0.00	0.000
11	Construction		0.00	0.00	0.00	0.05	0.050
12	Distribution	Wholesale	0.00	0.00	0.00	0.00	0.000
13		Retail	0.30	0.18	0.00	0.11	0.583
14a	Transport	Surface	0.00	0.00	0.00	0.00	0.000
14b		Maritime	0.00	0.00	0.00	0.00	0.000
14c		Air	0.13	0.08	0.08	0.00	0.280
15	Hotels & restaurants		0.00	0.00	0.00	0.00	0.000
16a	Media	Radio & TV broadcasting	0.15	0.06	0.00	0.00	0.210
16b		Other media	0.25	0.10	0.00	0.00	0.350
17a	Communications	Fixed telecoms	0.00	0.10	0.08	0.00	0.175
17b		Mobile telecoms	0.00	0.10	0.08	0.00	0.175
18	Financial services	Banking	0.19	0.10	0.08	0.05	0.413
19		Insurance	0.40	0.00	0.00	0.00	0.400
20		Other finance	0.02	0.00	0.00	0.01	0.025
21a	Business services	Legal	1.00	0.00	0.00	0.00	1.000
21b		Accounting & audit	1.00	0.00	0.00	0.00	1.000
21c		Architectural	0.00	0.00	0.00	0.00	0.000
21d		Engineering	0.25	0.00	0.00	0.00	0.250
22	Real estate investment	2 2	1.00	0.00	0.00	0.00	1.000
	Total FDI Index						0.212

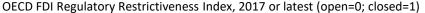
- **Equity restrictions**
- Screening
- Key personnel
- Other restrictions

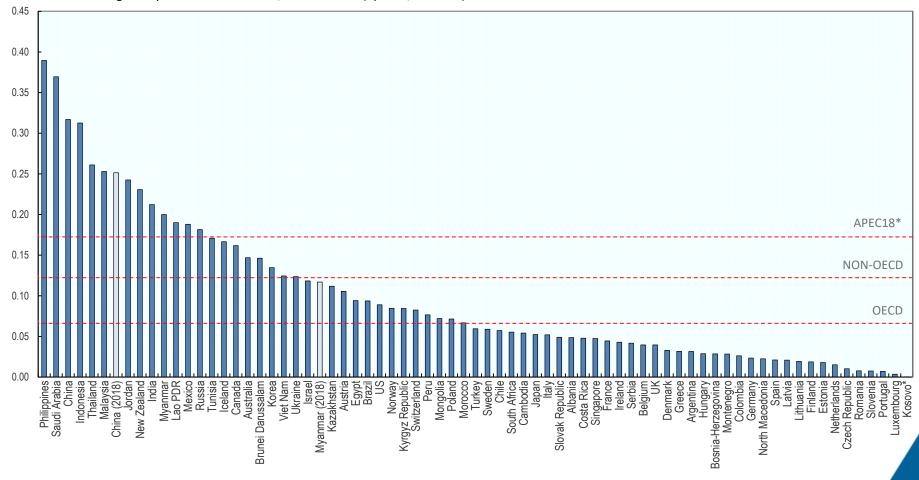


### FINDINGS



## FDI restrictiveness varies greatly across economies





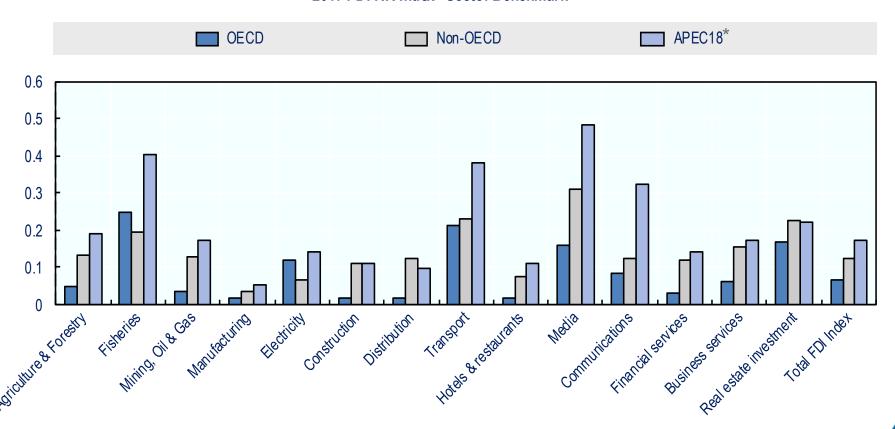
\*APEC18: excluding Chinese Taipei; Hong Kong, China; and Papua New Guinea (missing data)

Source: OECD



#### Restrictions often occur in the same sectors

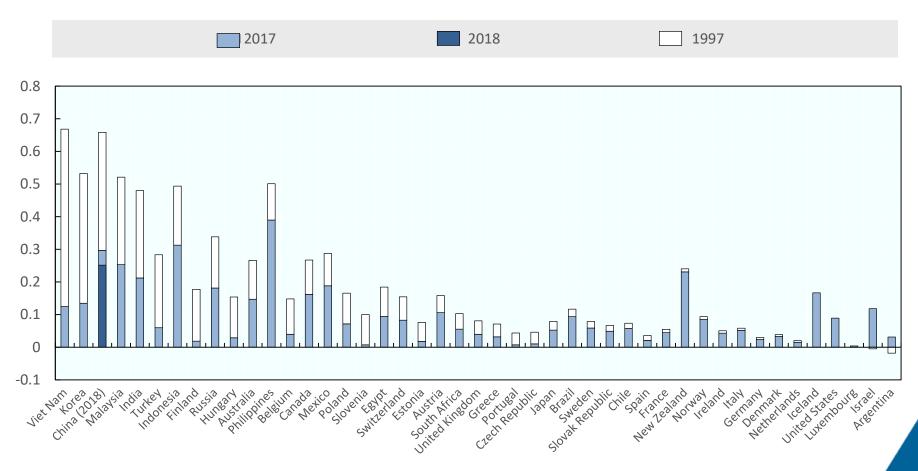
#### 2017 FDI RR Index - Sector Benchmark





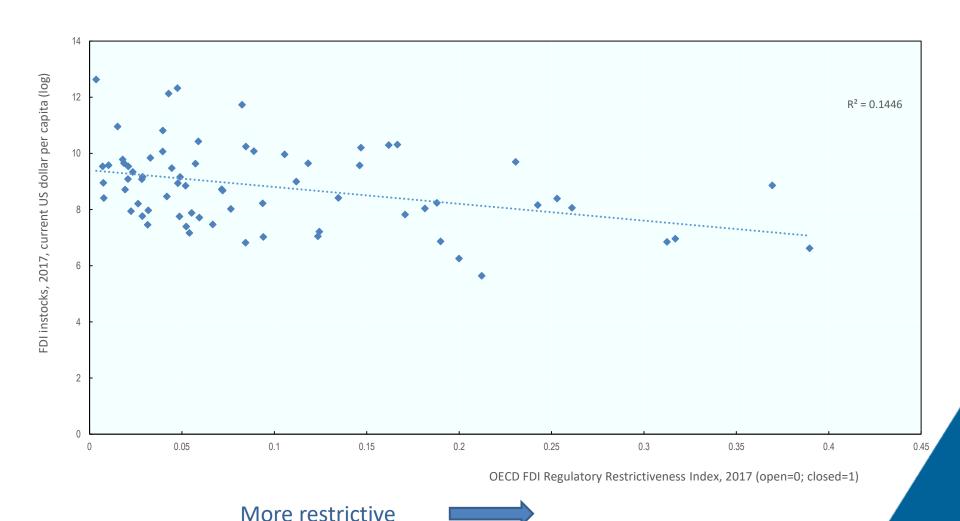
# Some APEC economies have been among the biggest reformers since 1997

OECD FDI Regulatory Restrictiveness Index (open=0; closed=1)



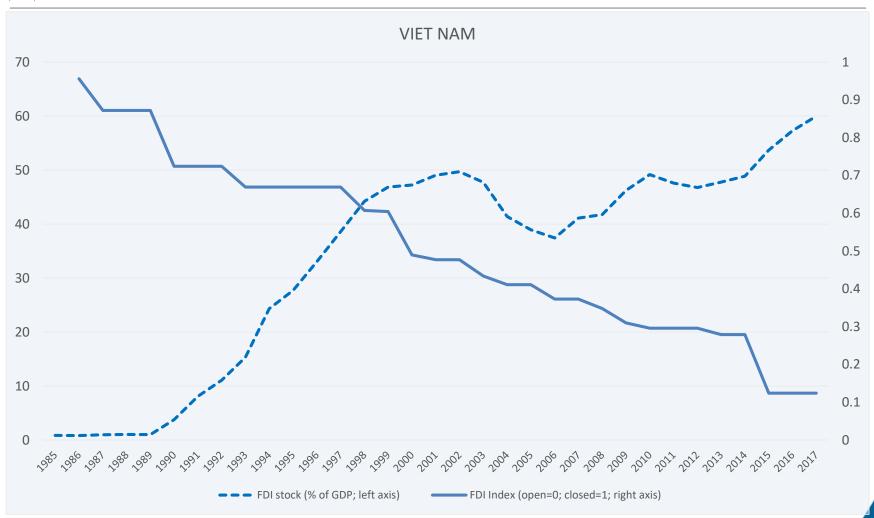


## More restrictive economies tend to attract less FDI





#### Investors respond positively to reforms





## Estimating the impact of liberalisation

- A 10% FDI liberalisation as measured by the *Index* could increase FDI inward stocks by 2.4% on average
- If the most restrictive economies were to achieve OECD levels of average openness, their FDI stocks could increase by up to 95%
- Foreign equity restrictions and screening policies (excluding national security) are found to significantly deter FDI
- The effect is estimated to be greater in the **services** sector, partly reflecting the greater relative incidence of restrictions

Based on an augmented gravity model with fixed effects for 60 countries, 1997-2016



## The drivers of investment policy reform

#### **Unilateral**

- To attract FDI for its contribution to exports, jobs and skills, technology and capital
- In response to balance of payments or other crises, IMF conditionality

#### Plurilateral, multilateral

- WTO accession, FTAs and other agreements
- Locking in reforms that have already been implemented
- Commitments on services liberalisation can sometimes lag behind reforms on the ground: "water"



### Thank you

#### **Contact**

Stephen Thomsen

Head, Investment Policy Reviews,
OECD Investment Division

stephen.thomsen@oecd.org

#### For further information

FDI Regulatory Restrictiveness Index www.oecd.org/investment/fdiindex.htm