



**Asia-Pacific
Economic Cooperation**

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APEC's Role in Border Agency Coordination

Submitted by: UPS



**Tenth APEC Alliance for Supply Chain
Connectivity Meeting
Putrajaya, Malaysia
10 February 2020**




APEC's Role in Border Agency Coordination

Tenth Meeting of the APEC Alliance for Supply Chain Connectivity (A2C2)

10 February 2020 - Fatimah Alsagoff, Public Affairs, UPS Asia Pacific Region

About UPS

- ❑ World's largest package delivery company and a global leader in supply chain services
- ❑ 20.7 million packages and documents per day
- ❑ 3% of global GDP moves around world in UPS trucks and planes
- ❑ Serves more than 220 economies and territories around the world.
- ❑ High value-add manufacturers, urgently needed replacement or repair parts, samples & late orders, small volume shipments, commercial documents.
- ❑ Hi-Tech, Healthcare, Aerospace, Industrial Manufacturing, Retail, e-Commerce
- ❑ Enabler of global value chains and e-Commerce.



How can medicine perform miracles if it can't clear customs?

UPS for healthcare. To us, it's about much more than packages. That's why we have dedicated teams of healthcare specialists, trade compliance experts, and facilities around the world. All working with advanced custom clearance processes to make international distribution and shipping smoother for your business. And with our temperature-sensitive packaging expertise, active monitoring, and intervention capabilities, we're helping deliver critical products safely to the people who need them. From figuring it out to getting it done, we're here to help. ups.com/solvers

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Border Agency Coordination Needs in Healthcare

Healthcare supply chains some of the most complex in the world but there are huge opportunities for improving efficiency

- Supply chains now account for nearly 25 percent of pharmaceutical costs and more than 40 percent of medical-device costs.
- Minor efficiency gains could free up billions of dollars and total costs could fall by \$130 billion per year.
- Increase agility to reach similar standards as FCMG in terms of inventory, wastage and lead time (120-180 days vs. 3-7 days)

Enhancing agility in healthcare supply chains warrants a full look at barriers in transportation, border clearance, storage, distribution, and taxation.

- Transportation: Most efficient transportation networks; cold chain container capability
- Border Clearance: Processing, import licensing and other regulatory approvals
- Storage: GMP certification for 3PL providers
- Distribution: Distribution and transportation rights
- Coherence in transportation, security, healthcare, and trade.



It's a patient,
not a package.®

When patient care is on the line, logistics matter. Navigating the future of healthcare takes more than foresight. It takes a supply chain built with collaboration and integration at its core. UPS has specialized solutions to help protect your product, keep ahead of compliance demands, and wired to take advantage of emerging opportunities. That's staying future ready, while delivering today on patient care and profitability.

[ups.com/healthcare](https://www.ups.com/healthcare)



Example – PharmaPort™ 360

- First IT-enabled container in the world, created by an SME (Cool Containers)
- Maintains temp within 2 degree variance even in extreme ambient temps (-40°C to +60C) for up to 100 hours on one battery charge
- No dry ice, no hazardous materials, environmentally friendly
- Built-in temperature and near real-time GPS monitoring transmits data remotely via GSM
- Reduces costs, risks and operational complexities associated with re-icing and battery replacement; no dry ice sublimation
- Meets stringent industry guidelines

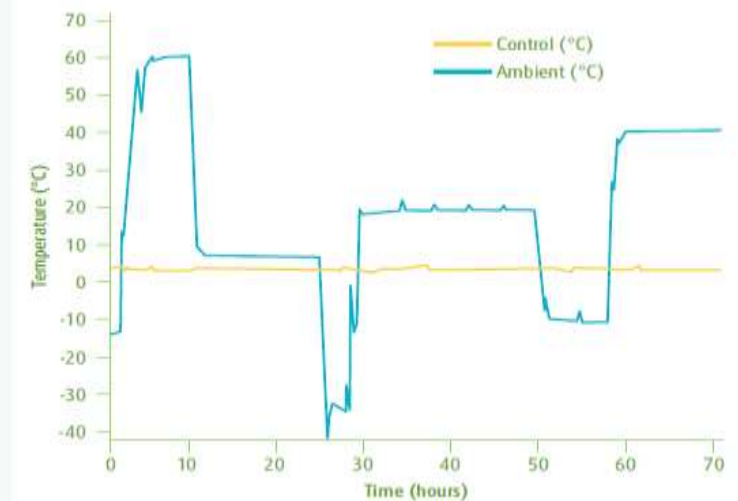


**Keeping
temperature-sensitive
pharmaceuticals safe
and secure**

[Watch the Video \(02:35\)](#)

PharmaPort™ 360

Control (empty chamber) versus ambient temperatures



Chokepoints

Transportation



Is it a Unit Load Device (ULD) or not?

Customs



Is it an Instrument of International Trade (IIT)?

Finance



Temporary entry?
Waiver of duties and taxes?





Thank you

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