

2018/SOM1/EC/WKSP2/004

#### **New Zealand and Cross –Border Dispute Resolution**

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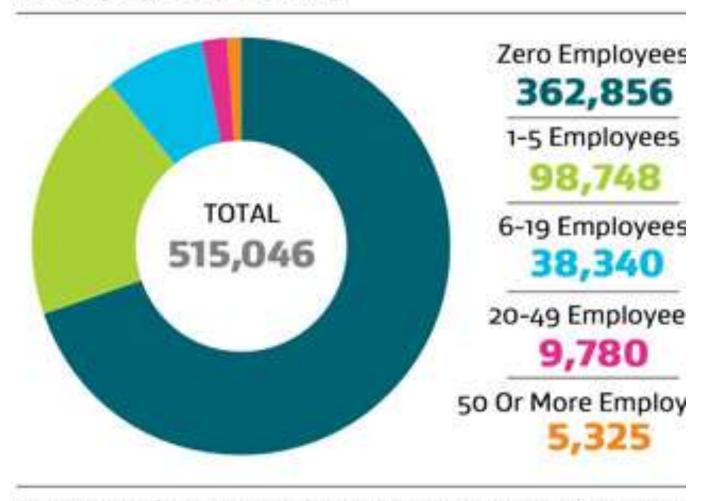
Workshop on the Use of Modern Technology for Dispute Resolution and Electronic Agreement Management Particularly Online Dispute Resolution Port Moresby, Papua New Guinea 3-4 March 2018



## **SME Facts**

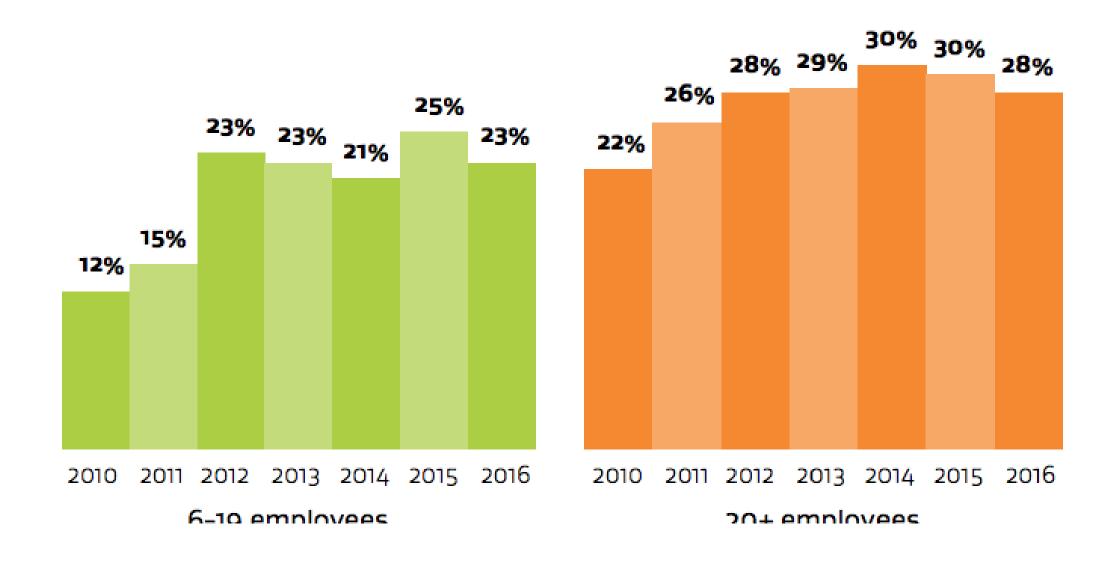
- 97% of Enterprises have fewer than 20 Employees (499,944 enterprises)
- 96% of Enterprises with fewer than 20 Employees are independent operations not owned by Others

#### Chart 1: Number of Enterprises by Employee Size Group

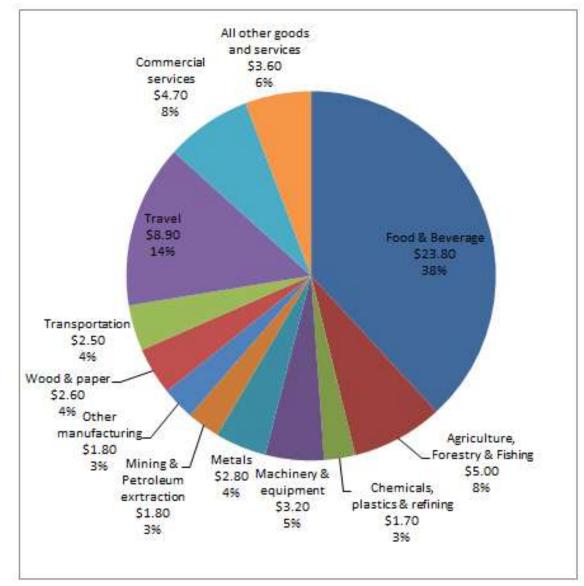


Data source: Statistics New Zealand Business Demography, Feb 2

#### Chart 13: Percentage of Businesses Exporting



# **Export according to Sector**



# Dispute Resolution – possible solutions

- Litigation
- Arbitration
- Mediation
- ODR
- BAT/MAT

## NZ Courts - 2016

- Small Claims Tribunal: up to \$15,000
- District Court
- **High Court:** The median waiting time to trial for general proceedings cases which were active (waiting time is measured from the date the case was deemed ready for hearing to the future hearing date) was 286 days. (jurisdiction from \$350,000)

What is Wrong With Litigati on?

Factor	Arbitration/BAT	Litigation
Enforceability	generally easier to enforce New York Convention 1958	no single and comprehensive international regime
Confidentiality	<ul><li>default= confidentiality</li><li>state parties can modify</li></ul>	public The benefit of open proceedings is that it generates precedent, to ensure consistent decision making, and allows parties to learn from other's disputes.
Finality	<ul> <li>only very narrow opportunities for judicial review</li> <li>parallel proceedings not possible</li> </ul>	<ul> <li>appeal</li> <li>parallel proceedings possible</li> </ul>
Neutrality	independent of both the parties, and the parties home States	Courts are inextricably bound to a state.

Factor	Arbitration/BAT	Litigation
Cost	<ul> <li>provides a greater ability to control costs as the procedure can be tailored by the parties</li> </ul>	<ul> <li>varies significantly between states</li> <li>simple dispute with a one day hearing using a medium sized law firm begin at around NZ\$ 20,000.</li> <li>larger and more complex cases including a weeklong hearing with senior barristers may run to over NZ\$ 500,000</li> </ul>
Procedure	<ul><li>UNCITRAL rules</li><li>tailored to &amp; by the parties</li></ul>	Courts have fixed procedures which vary between states

## Mediation

Litigation	Arbitration	Mediation
Public	Private – confidential (?)	Private -Confidential
Protracted, and settlement often late in the process	Can be protracted, and can lead to late settlement	Ought to occur at an early stage in the dispute leading to a cheaper, quicker settlement
Formalistic: pleadings, disclosure and trial	Formalistic: pleadings, disclosure and trial	Informal procedure: no pleadings, minimum disclosure
Limited to pleaded issues	Limited to arbitral issues	Parties can raise whatever issues they wish to resolve

# Mediation

Litigation	Arbitration	Mediation
Exacerbates emotions	Can exacerbate emotions	Allows genuine emotions to be expressed
Expensive for large commercial action	Can be expensive for large commercial disputes	Each party can choose how much it wishes to spend
Loser often pays all the costs	Power to award costs	Each party pays their own costs
Destroys any prospect of future relationships	Not designed to preserve future relationships	Often creates better prospects of future relationships

### **ODR**

Online dispute resolution, or "ODR", is a "mechanism for resolving disputes through the use of electronic communications and other information and communication technology."

An ODR process requires a system for generating, sending, receiving, storing, exchanging or otherwise processing communications in a manner that ensures data security, ie an ODR platform.

**UNCITRAL Technical Notes on ODR** 

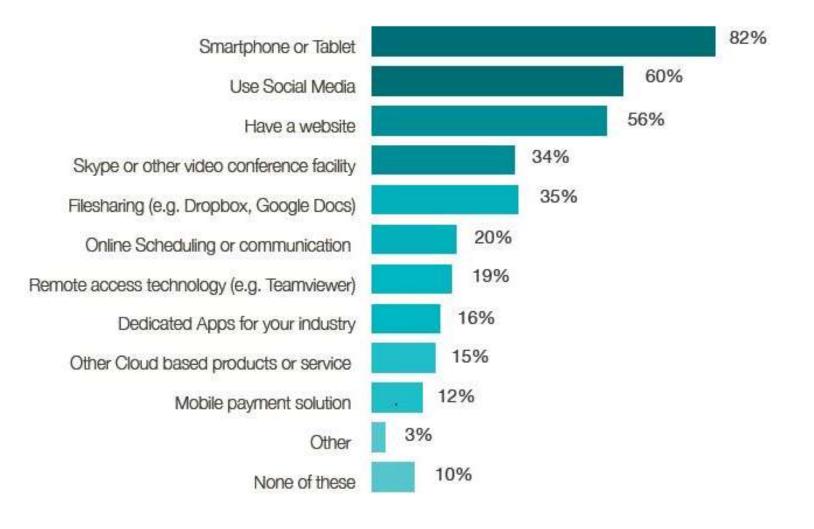
http://www.uncitral.org/pdf/english/texts/odr/V1700382 English Technical Notes on ODR.pdf

European Commission – ODR

https://ec.europa.eu/consumers/odr/main/?event=main.home2.show

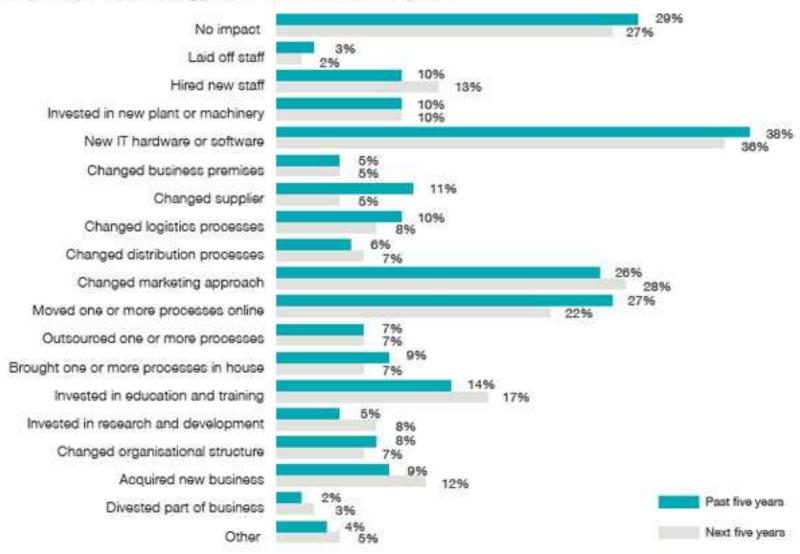
# SME Usage of Technology

#### SME Usage of Technology



- Q. Which of the following does your business have or use?
- O. Does your business have a website?
- O. And which of the following social media, if any, do you use for your business? Base: Total sample 2015 (n=1190)

#### Impact of Technology over the last/next 5 years



Source: Westpac 2015

## **ODR** in New Zealand

Not a huge usage of technology by SMEs

CODR= first provider of full online dispute resolution services

# Bi/Multilateral Arbitration Treaty Regime

- Avoids the pitfalls of litigation
- Offers all the advantages of litigation
- Flexible to incorporate mediation option
- Flexible to incorporate ODR